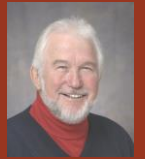


# Engaging and Motivating Yourself and Others



## COURSE OVERVIEW

This session will help you to create a more positive work environment for you and the people you manager or supervise. It will also help you to better manage expectations and become a source of positive feedback for yourself and others.

## LEARNING OUTCOMES – One day version

**Note: Each sub-topic will include an application discussion**

- > Introduction – Why are you here? What are the current engagement issues you deal with as a leader and/or yourself?
- > Understand **HOW** people do things using the DISC Behavioural Model. Talent Insights Assessment – PART 1 – See sample [https://neely-training.com/wp-content/uploads/2023/06/Neely\\_Dave\\_TlmanR4-C\\_10193064usCOLE-846.pdf](https://neely-training.com/wp-content/uploads/2023/06/Neely_Dave_TlmanR4-C_10193064usCOLE-846.pdf)
- > Understand **WHY** people do things Assessment – PART 2
- > Dealing with Stress and Emotions – 5 EI Competencies, Mindfulness
- > Stress Survey
- > 12 Engagement Questions
- > 8 Engagement Factors
- > Optional Engagement Assessment [https://neely-training.com/wp-content/uploads/2024/09/Neely\\_Dave-Disengaged-Sample-1.pdf](https://neely-training.com/wp-content/uploads/2024/09/Neely_Dave-Disengaged-Sample-1.pdf)
- > Managing Expectations – DRAMI Model
- > Building Trust
- > 5 Step Problem Solving Model
- > A practical action plan to implement the concepts

**NOTE: This workshop can be customized for an intact team.**

## WHO SHOULD PARTICIPATE

- > Anyone who wants to gain a **good** understanding of behaviours and motivators for themselves and others in their workplace.
- > Leaders who want to sharpen their “people” skills and energize their teams.

## ABOUT THE FACILITATOR

**Dave Neely** worked as a supervisor and trainer/coach for IBM Canada and is a certified behavioural analyst. Dave will help you to maximize your effectiveness as a manager or supervisor in any work environment.

## COST

**Customized in-house workshops. Call for details, online or face-to-face.**

For More Info: D.K. Neely & Associates (613) 546-6532  
Email [dkneely1@outlook.com](mailto:dkneely1@outlook.com)  
Web [www.neely-training.com](http://www.neely-training.com)

## PARTICIPANT COMMENTS FROM EARLIER 2 DAY VERSIONS.

*“This course was amazing, Dave brought so many tips. He shared examples of how we can take a leadership role in solving problems/conflicts within our teams”*

– CIC Management Team  
Member 2023

*“Your course was very intriguing and I took in a lot of information that will further my management skills and help me be a better leader at work and at home”*

- ORBA Participant 2024